# SHERMAN ECONOMIC DEVELOPMENT CORPORATION MINUTES OF THE BOARD OF DIRECTORS ON October 14, 2014 AT 7:30 A.M.

A meeting of the Sherman Economic Development Corporation Board of Directors was convened in the SEDCO Board Room at 307 W. Washington Street, Suite 102, Sherman, Texas on October 14, 2014, at 7:30 a.m.

MEMBERS PRESENT:

Mr. Brooks Hull, Mr. Willie Steele, Mr. David Key, Mr. John Sild

MEMBERS ABSENT:

Mr. Greg Kirkpatrick

EX OFFICIO MEMBERS

Mayor Cary Wacker, Dr. Al Hambrick, Councilman David Plyler, Mr.

PRESENT:

George Olson

EX OFFICIO MEMBERS

Councilman Jason Sofey

ABSENT:

Mr. Scott Connell, Mr. Frank Gadek

STAFF ABSENT:

STAFF PRESENT:

Mrs. Stacey Jones

**GUESTS PRESENT:** 

Mr. Brandon Shelby, Mr. Robby Hefton, Ms. Mary Lawrence

## CALL TO ORDER, QUORUM DETERMINED, MEETING DECLARED OPEN, RECOGNITION OF GUESTS AND VISITORS

Mr. Hull, Vice Chairman of the Sherman Economic Development Corporation, called the meeting to order at 7:32 a.m., declared a quorum present, meeting declared open, recognition of guests and visitors.

#### **ELECTION OF SEDCO OFFICERS FOR FISCAL YEAR 2014-2015**

Motion was made by Mr. Hull and seconded by Mr. Key to approve Brooks Hall as Chairman, Willie Steele as Vice-Chairman, and David Key as Secretary. Motion was approved.

### CONSIDER FOR APPROVAL THE MINUTES FOR THE FOLLOWING MEETINGS:

Motion was made by Mr. Steele and seconded by Mr. Key to approve the regular scheduled meeting minutes of August 12, 2014. Motion was approved unanimously.

Motion was made by Mr. Steele and seconded by Mr. Key to approve the Special Called meeting of August 4, 2014. Motion was approved unanimously.

Motion was made by Mr. Steele and seconded by Mr. Key to approve the Regular Scheduled meeting minutes of September 9, 2014. Motion was approved.

Motion was made by Mr. Steele and seconded by Mr. Key to approve the Annual Joint meeting minutes of September 16, 2014. Motion was approved.

#### **EXECUTIVE SESSION**

The Sherman Economic Development Corporation held an Executive Session pursuant to the provisions of the Open Meetings Law, Chapter 551, Government Code, Vernon's Texas Codes Annotated, in accordance with the authority contained in the following section:

Section 551.087 - Economic Development: Discussion concerning requests for economic incentives for Projects Vinyl, Sotech, Bottle, Furnace, Car, Grower, Lightning, Purple Comfort, Blue II.

The open meeting recessed in executive session at 7:45 A.M.

## RECONVENE OPEN MEETING AND CONSIDER ITEM DISCUSSED IN EXECUTIVE SESSION Mr. Hull reconvened the open meeting at 8:03 A.M. and welcomed visitors.

Mr. Connell proposed a Performance Agreement with Presco Polymers, LP. PRESCO will make a capital investment of \$821,000.00 of manufacturing equipment at its 1201 Pecan Street facility, Sherman, TX to expand production capacity. SEDCO will convey by grant a total of \$41,050.00 in one installment not earlier than January 15, 2015. The Agreement term is October 15, 2014 through April 15, 2015. Motion to approve by Mr. Steele and seconded by Mr. Sild. Motion approved.

#### CONSIDER APPROVAL OF THE SEDCO INVESTMENT POLICY

Mr. Hefton discussed changes to the SEDCO Investment Policy. The approved list of Broker/Dealers and Financial Institutions are: BOSC, Inc., Sherman, TX; TexPool Participant Services, Dallas, TX; TexStar Participant Services, Dallas, TX; Landmark Bank, Sherman, TX; AmeriState Bank, Sherman, TX; American Bank, Sherman, TX; Independent Bank, Sherman, TX; First Southwest Company, Dallas, TX; First Public, LLC, Vining Sparks, Frisco, TX; SAMCO Capital Markets, Dallas, TX; Coastal Securities, Inc., Houston, TX; First Empire Securities, Hauppauge, NY.

Motion was made by Mr. Hull seconded by Mr. Steele. Motion was approved.

#### **FINANCIALS**

Ms. Lawrence presented the financials for the month ended July 31, 2014; the net fund balance was \$9.2 million with \$9.9 million in commitments spread over several years. Motion to approve the financials for the month of July 2014 was made by Mr. Steele and seconded by Mr. Key. Motion approved.

Ms. Lawrence presented the financials for the month ended August 31, 2014; the net fund balance was \$7.6 million with \$8.5 million in commitments spread over several years. Motion to approve the financials for the month of August 2014 was made by Mr. Key and seconded by Mr. Steele. Motion approved.

#### PRESIDENT'S REPORT (September 2014)

Mr. Connell referred to the report in the Board packet and distributed the following:

- Panda The plant is in operation. They are planning a date for a community ceremony this fall to celebrate the commissioning of the facility.
- Southeastern Freight Lines Most of the structure is complete. The building project is expected to be complete in November.
- Site Visits SEDCO hosted site visits from Projects Purple Comfort, Grower, Sotech, Vinyl and Car. We had follow up meetings for Projects Sotech, Moe, Commons, and Burger.
- Proposals SEDCO submitted a proposal for Project Axle SSOE.

#### Real Estate:

 SEDCO staff is working with our engineers to address a plan for a storm water drainage basin to serve Progress Park I.

#### Marketing:

- Mr. Connell attended a dinner meeting with Mr. Michael Bennett, site location consultant with Jones Lang LaSalle, in Dallas c/o DFW marketing team.
- Mr. Connell participated in a meeting of the Airport Marketing Committee for North Texas Regional Airport.
- Met with Tom Buttine with Austin College regarding SEDCO participation in a new Entrepreneurship course program.
- Mr. Connell participated in an interview for the television program FOCUS. The program was on Sherman and included interviews with Mayor Wacker and Eddie Brown with the Sherman Chamber.

#### Other:

• Stacey Jones joined SEDCO as the new Economic Development Coordinator.

#### ADJOURNMENT

No other business came before the SEDCO Board. The meeting adjourned at 8:25 A.M.

CERTIFICATION OF CHAIRMAN AND SECRETARY

I, Brooks Hull, Chairman, and I, David Key, Board Secretary, do certify that these minutes of the Regular Meeting of the Sherman Economic Development Corporation of the City of Sherman, Texas are a true and correct record of the proceedings with Chapter 551, Govt. Code, V.T.C.S, Open Meetings Law.

ATTEST:

SBDCQ-CHAIRMAN

ATTEST:

SEDOO SECRETARY