

**SHERMAN ECONOMIC DEVELOPMENT CORPORATION
MINUTES OF THE BOARD OF DIRECTORS
ON NOVEMBER 10, 2015
AT 7:30 A.M.**

A meeting of the Sherman Economic Development Corporation Board of Directors was convened in the SEDCO Board Room at 307 W. Washington Street, Suite 102, Sherman, Texas on November 10, 2015, at 7:30 A.M.

MEMBERS PRESENT: Mr. Willie Steele, Mr. Greg Kirkpatrick, Mr. John Sild, Mr. Brad Douglass, Mr. Tom Shields

MEMBERS ABSENT: None

EX OFFICIO MEMBERS PRESENT: Mayor Cary Wacker, Deputy Mayor David Plyler, Mr. Robby Hefton, Councilman Jason Sofey, Mr. Lloyd Treadwell

EX OFFICIO MEMBERS ABSENT: None

STAFF PRESENT: Mr. John Plotnik, Mr. Frank Gadek, Mrs. Stacey Jones, Ms. Ashton Ghaemi

STAFF ABSENT: None

GUESTS PRESENT: Mr. Brandon Shelby, Ms. Mary Lawrence

CALL TO ORDER, QUORUM DETERMINED, MEETING DECLARED OPEN, RECOGNITION OF GUESTS AND VISITORS

Mr. Steele, Chairman of the Sherman Economic Development Corporation, called the meeting to order at 7:30 A.M., declared a quorum present, meeting declared open, recognition of guests and visitors.

CONSIDER FOR APPROVAL THE MINUTES FOR THE FOLLOWING MEETINGS

Motion was made by Mr. Douglass and seconded by Mr. Sild to approve the special called meeting minutes of August 28, 2015 and October 30, 2015. Motion was approved unanimously.

FINANCIALS

Ms. Lawrence presented the financials for the quarter ended September 30, 2015; the net fund balance was \$6.1 million with \$9.1 million in outstanding commitments.

Ms. Lawrence presented the Investment Reports for the quarters ending June 30, 2015 and September 30, 2015.

Motion to approve the financials for the quarter ended September 30, 2015, the investment report for the quarter ended June 30, 2015, and the investment report for the quarter ended September 30, 2015 was made by Mr. Sild and seconded by Mr. Shields. Motion was approved unanimously.

Ms. Lawrence presented the Commitments Outstanding, Paid and Expired Report.

Mr. Plotnik presented the amendment to change the trustee on Sherman Economic Development Corporation's 401(k) Plan.

Motion to approve the amendment was made by Mr. Sild and seconded by Mr. Kirkpatrick.

EXECUTIVE SESSION

The Sherman Economic Development Corporation held an Executive Session pursuant to the provisions of the Open Meetings Law, Chapter 551, Government Code, Vernon's Texas Codes Annotated, in accordance with the authority contained in the following section:

Section 551.087 – Economic Development: Discussion concerning the following Projects: Elm, Fin, Flag, GT-14, Liberty 100, Skid, Southwest 400, Sun, Tail Rotor, Wood

Section 551.072 – Real Property: Discussion concerning MEMC, Midway Bldg., Progress Park, 1417 & HWY 75

The open meeting recessed in executive session at 7:37 A.M.

RECONVENE OPEN MEETING AND CONSIDER ITEM DISCUSSED IN EXECUTIVE SESSION

Mr. Steele reconvened the open meeting at 8:15 A.M.

Mr. Gadek recommended an Addendum to the Sherman Economic Development Corporation Performance Agreement for GlobiTech Incorporated to amend section 10.14 of the Agreement (“Terms”) to extend the Agreement from the original ending date of December 31, 2015 to December 31, 2016 and to add section 10.16.

Motion to approve the Addendum was made by Mr. Kirkpatrick and seconded by Mr. Douglass. Motion was approved unanimously.

ECONOMIC BAROMETER REPORT (October 2015)

Mr. Gadek referred to the EBR report in the Board packet and noted that permit activity is up 1.82% compared to October 2014, and Sherman’s unemployment rate is 3.7%.

PRESIDENT’S REPORT (November 2015)

Mr. Plotnik referred to the report in the Board packet and discussed the following:

Project Information:

- Sherman Economic Development Corporation is presently working 10 active projects with an estimated \$353,000,000 in investments and 2,018 new jobs.
- SEDCO has joined the Denison EDC and Grayson County on a joint presentation tour at the County’s North Texas Regional Airport for potential future projects.

SEDCO Operations/Administration:

- SEDCO’s office underwent some minor remodeling and replaced its phone system.
- Mr. Plotnik and Mr. Gadek attended the Fall Conference of the Texas Economic Development Council in Dallas, Texas.
- SEDCO staff visited and spoke with the following organizations within the past month: Bear Cat Athletic Business Breakfast, Sherman Chamber of Commerce, Grayson County Commissioner’s Court, Kiwanis Club, Rotary Club, Sherman City Council, and Economic Outlook, Bank of Texas
- Mr. Gadek served as the Honorary Principal for Sherman High School.
- Sherman-Denison has the fifth lowest cost of living in the nation, according to the Council for Community and Economic Research third-quarter Cost of Living Index (COLI).

Business Recruitment:

- SEDCO plans to work with CBC Creative on an aggressive marketing plan to target key industries, such as Metal Fabrication Manufacturing, Machinery Manufacturing, Food Processing, and Electronics Manufacturing.

Business Retention/Expansion Program:

- Mrs. Jones increased SEDCO’s existing industry visits, leading the team to visit the following key employers within the last month: Tyson Fresh Meats, Emerson Process Management/Fisher Controls, Kaiser Aluminum, Christmas Designers, Progress Rail, GlobiTech, Eaton, Sherman Panda Power, Consolidated Container Company, Midway Industrial Park, CS Weeks, Plyler Construction, and Sun Edison

Incentives & Compliance:

- On October 15, 2015, Texas Instruments was presented with their final incentive payment of \$218,500 which closes out the \$18,000,000 equipment expansion project that began in June, 2013.

Other Activities:

- SEDCO has completed negotiations and entered into a contract with CBC Creative, a Sherman-based public relations firm.
- SEDCO has partnered with DDA, Grayson College and Workforce Solutions Texoma in an effort to offer Career Pathways to area high school students to develop a talent pipeline of upper skilled workers for advanced manufacturing and healthcare occupations that fit the needs of regional companies. Recent activities toward this goal include: MFG Day, Texoma Middle-Skills Workgroup meetings, Healthcare Committee Meeting, Manufacturing – Human Resource Focus Group, and a Letter of Agreement – Business Education for Teachers

ADJOURNMENT

No other business came before the SEDCO Board. The meeting adjourned at 8:29 A.M.

CERTIFICATION OF CHAIRMAN AND SECRETARY

I, Willie Steele, Chairman, and I, John Sild, Board Secretary, do certify that these minutes of the Regular Meeting of the Sherman Economic Development Corporation of the City of Sherman, Texas are a true and correct record of the proceedings with Chapter 551, Govt. Code, V.T.C.S, Open Meetings Law.

ATTEST:



SEDCO CHAIRMAN

ATTEST:



SECRETARY